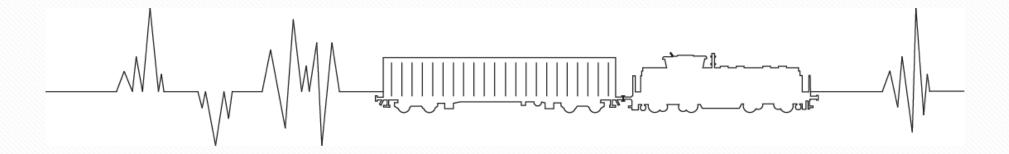


HEARTBEAT OF LOGISTICS



WHY RAIL: RAIL IS FUTURE



Since 2014 <u>China is investing</u> trillions of dollars in railway infrastructure as well as rail transit construction. By the year 2020 China will expand the railway lines including 30,000km of high speed rail.

The running time of the <u>Silk Road's express rails</u> are reduced to 10-13 days from 16-18 days in the initial stage.

The importance of railway has already been recognized by large forwarding companies and is being developed. However, it is also of significant importance that the small/medium scaled transportation companies should integrate this service into their portfolio.

One belt, One Road: With the Silk Road initiative, China aims to build a "Global Infrastructure Network"



Railway transportation is a strong competitor of sea and air freight.

FACTS AND STATISTICS OVERVIEW





CONTAINER STOCK



• 4.900



TURNOVER



• 2014: 75.000.000 USD

• 2015: > 110.000.000 USD



VOLUMES

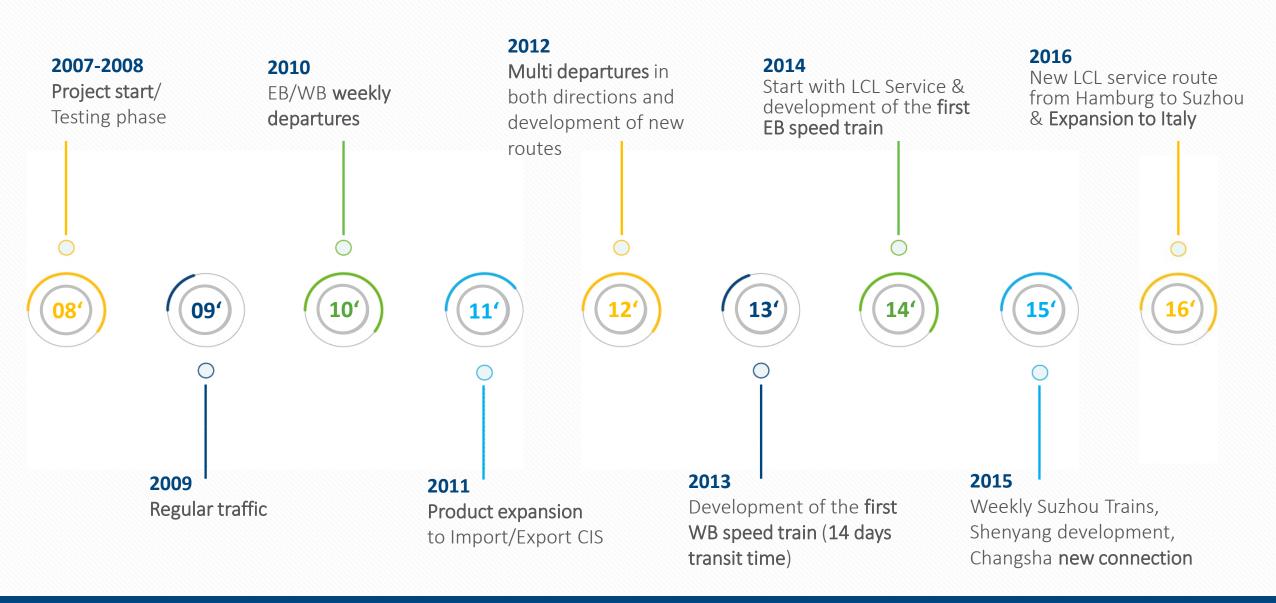
>

• 2014: EB/WB: **30.000 TEU**

• 2015: **47.000 TEU**

DEVELOPMENT





FELBs SERVICES







- 1.1. Westbound / standard service
- 1.2. Westbound /speed train
- 1.3. Routing to / from Japan & S.Korea
- 1.4. Eastbound / standard service



2. LCL Services

- 2.1. Westbound
- 2.2. Eastbound



- 3. CIS Import/Export
 - From Europe / From Asia
 - To Moscow

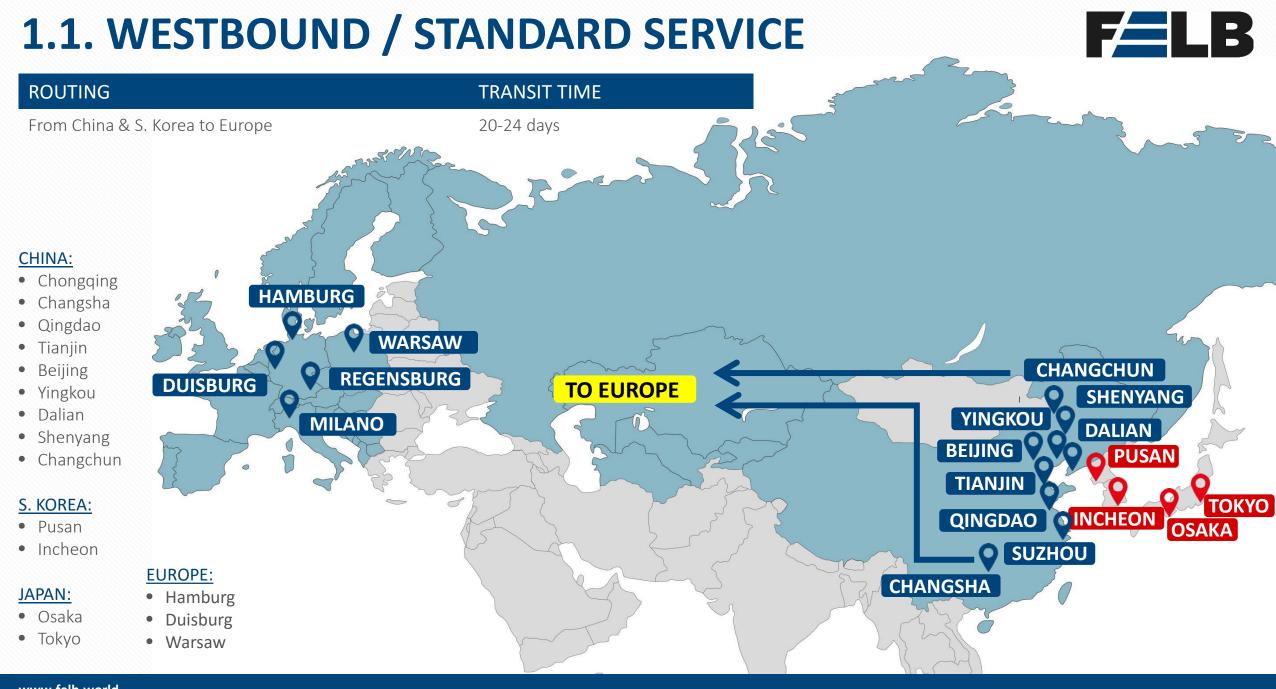


4. Project Transportation

1. EURASIAN SERVICE LINES







1.2. WESTBOUND / SPEED TRAIN





1.3. ROUTING TO / FROM JAPAN & S.KOREA





Japan to Warszawa / Hamburg / Duisburg

- → via Suzhou 19-22 days
- → via Dalian 21-25 days

S.Korea to Warszawa / Hamburg / Duisburg

- → via Yinkou 20-23 days
- → via Vostochny 20-24 days







3. CIS SERVICES



FROM EUROPE – 40FT HC COC AND 20FT HC COC



FROM ASIA – 40FT HC COC AND 20FT HC COC



FROM CHINA TO CIS



FROM SUZHOU TO MOSCOW



Our CIS service offers destinations in Russia, Kazakhstan, Uzbekistan, Turkmenistan and Kirgistan.

3.1. CIS SERVICES



TO MOSCOW

Day of Depature:

FCL

- Suzhou: every Saturday

- Guangzhou: every Saturday LCL

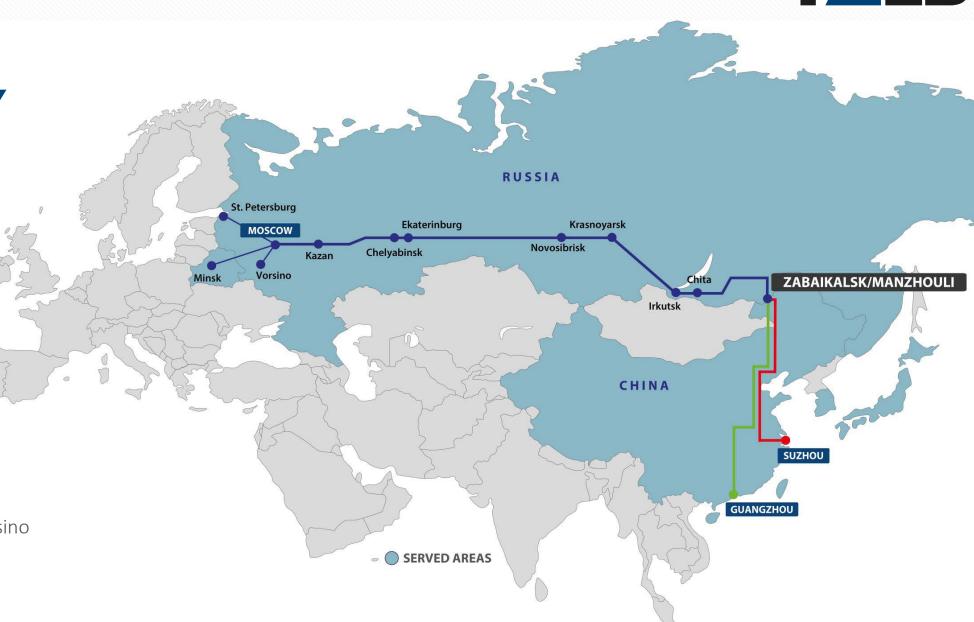
- Suzhou: every Sunday

Duration:

14 - 16 days

Routes:

- FOR Suzhou FOR Vorsino
- FOR Guangzhou FOR Vorsino



4. PROJECT TRANSPORT



ROLLING-STOCK TRANSPORTATIONS

Including rail construction machines, locomotives, high speed trains, EMUs/DMUs (electric-/diesel mulitipleunits), new & used passenger & cargo wagons, trams & metros

HEAVY AND OVERSIZED CARGO

From pickup to delivery

ADDITIONAL SERVICES

- Organizing of permissions
 (Client has to provide all necessary technical data)
- Securtity to accompany the transport
- Taking care of documents
- Immediate reports of exceptional circumstances
- Full range of logistic services
- Daily tracing
- Door-to-door service
- Additional GPS if needed
- 24/7 availability during the transport



Daily tracing



service



Environment -friendly



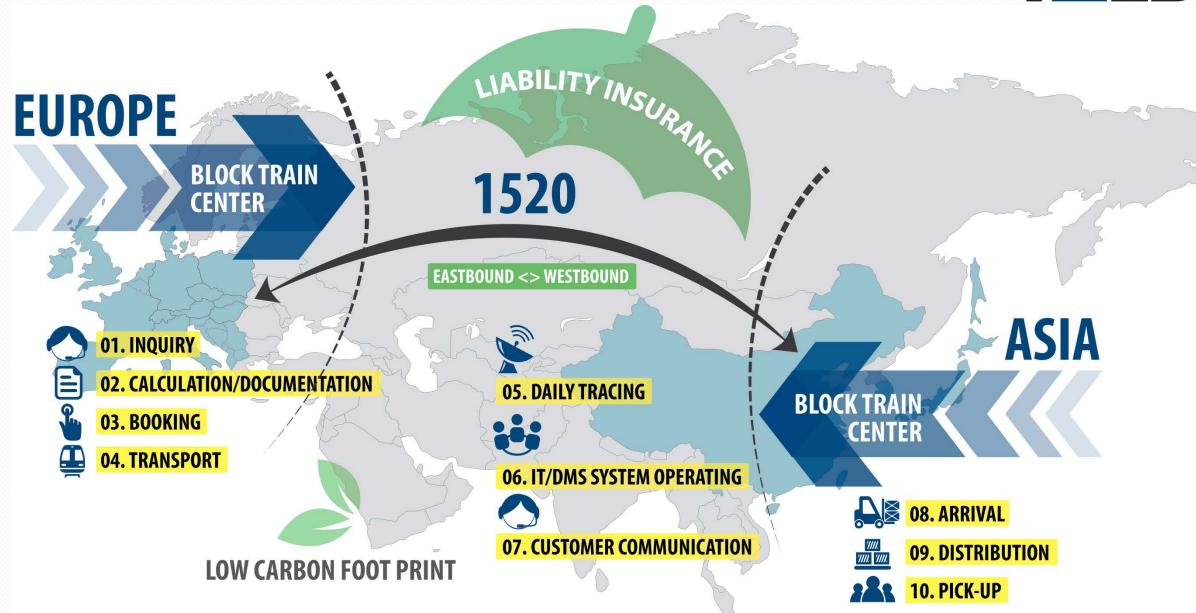
Customer orientation





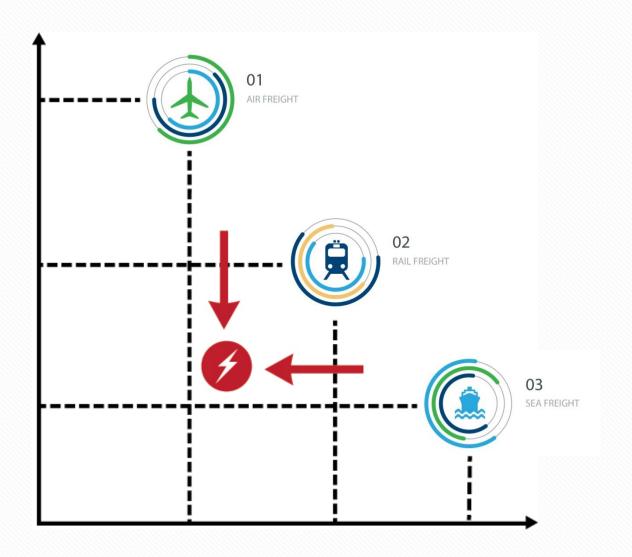
NATURE OF BUSINESS AND MAIN PROCESS





ADVANTAGES AND COMPARISON





FELB'S RAIL SERVICE IS THE PERFECT BLEND OF SPEED AND COST FOR EFFICIENT LOGISTICS

WORK PERFORMANCE





TRACING

Daily information of container position



LIABILITY INSURANCE

Covering high value cargo up to \$15.000.000

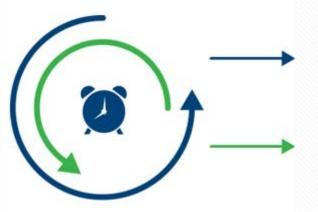


DOCUMENTATION

 Compact electronic documentation system based on a unique railway bill & cargo manifest

ECONOMIC ADVANTAGE

BENEFITS GAINED FROM A SHORT TRANSIT TIME



WORKING CAPITAL

Short-term capital commitment

INTERESTS

Small losses of commercial interests

ECOLOGICAL ADVANTAGE



SHORT PRE/ON-CARRIAGE DISTANCE



WHY FELB?



Since 2007 we have positioned ourselves to work exclusively with forwarding companies.

During this time we have gained a lot of experience and a sustainable position in the logistics market, owning a neutral position of working exclusively with forwarding companies.



FASTER THAN SEA FREIGHT CHEAPER THAN AIR FREIGHT



- We support your company to integrate the railing service and enlarge your service portfolio by offering an alternative to sea and air freight.
- Environmental-friendly transportation aligned with the objective to decrease carbon dioxide emissions future way of transporting goods.
- Be ahead of your competitors by integrating new logistic solution in your portfolio.
- FELB also organizes workshops, training and accompanies the customers to the important business meetings.
- Flexible solutions are offered which are tailored according to the wishes of the customers.



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RZD Logistics