



An ICTSI Group Company

Customer oriented

reliable

flexible

Strong link

Simplified experience

Your GATEWAY



**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Mission statement

**"WE WILL BECOME THE PROFITABLE PREFERRED GATEWAY
BY FOCUSING ON ALL STAKEHOLDER'S REQUIREMENTS,
BY ENSURING AN ENGAGED AND EFFICIENT TEAM,
WITH WORLD CLASS PERFORMANCE MANAGEMENT,
SECURITY AND ENVIRONMENTAL FOCUS,
AND HI-LIGHTED BY OFFERING AN UN-MATCHED
SIMPLIFIED EXPERIENCE
THAT ALWAYS EXCEEDS OUR CUSTOMERS' EXPECTATIONS."**


















- Croatia joined EU in 2013:
 - ✓ Rijeka port is equal in all Customs / Tax / BIP procedures as any other EU port
- Terminal able to accept and handle 367 m vessels
- Annual terminal capacity 600.000 TEUs
2015 year achievement - 161.883 TEUs
- 2016 QC Productivity (GCP) 29.6 moves/hour
(Jan 2016 31,2 moves/hour)
- Berth occupancy 23 %
- Full highway to any hinterland destination
- Railway (AGCT Intermodal) annual capacity 75.000 TEUs
2015 year throughput- 37.158 TEUs
Intermodal Yard upgrade in progress (capacity: 360.000 TEU)
- Liberalized railway market (EU railway operators licensed to operate their own locomotive / wagons within Croatia)



**International
Container Terminal
Services, Inc.**

ICTSI – Global presence

ASIA-PACIFIC AND THE SUBCONTINENT

-  Bauan International Port, Inc. (BIPI), Batangas, Philippines
-  Davao Integrated Port and Stevedoring Services Corp. (DIPSSCOR), Davao City, Philippines
-  Laguna Gateway Inland Container Terminal, Laguna, Philippines
-  Hijo International Port Services (HIPS), Davao Del Norte, Philippines
-  New Container Terminal 2, Subic Bay, Philippines
-  Manila International Container Terminal (MICT), Manila, Philippines
-  Mindanao International Container Terminal Services, Inc. (MICTSI), Misamis Oriental, Philippines
-  South Cotabato Integrated Port Services, Inc. (SCIPSI), General Santos City, Philippines
-  New Container Terminal 1, Subic Bay, Philippines
-  New Muara Container Terminal Services Sdn Bhd (NMCTS), Negara, Brunei Darussalam
-  Pakistan International Container Terminal, Ltd. (PICT), Karachi, Pakistan
-  Pt Makassar Terminal Services (MTS), South Sulawesi, Indonesia
-  Pt Pbm Olah Jasa Andal (OJA), Jakarta, Indonesia
-  Victoria International Container Terminal (VICT), Melbourne, Australia
-  Yantai International Container Terminals Ltd. (YICTL), Shandong, China





**International
Container Terminal
Services, Inc.**

ICTSI – Global presence



AMERICAS

-  Port of Tuxpan
-  Contecon Guayaquil S. A. (CGSA), Guayaquil, Ecuador
-  Contecon Manzanillo SA de C.V. (CMSA), Manzanillo, Mexico
-  ICTSI Oregon, Inc. (IOI), Portland, Oregon, United States of America
-  Operadora Portuaria Centroamericana S.A. de C.V. (OPC), Cortes, Honduras
-  Sociedad Puerto Industrial del Aguadulce S.A. (SPIA), Aguadulce, Colombia
-  Tecon Suape, S. A. (TSSA), Pernambuco, Brazil
-  TecPlata S.A., Buenos Aires, Argentina



**International
Container Terminal
Services, Inc.**


ICTSI – Global presence

AFRICA

-  ICTSI DR Congo S.A. (IDRCSA), Matadi, Democratic Republic of the Congo
-  Lekki International Container Terminal Services LFTZ Enterprise (LICTSLE), Lagos, Nigeria
-  Madagascar International Container Terminal Services Ltd. (MICTSL), Toamasina, Madagascar



EUROPE AND MIDDLE EAST

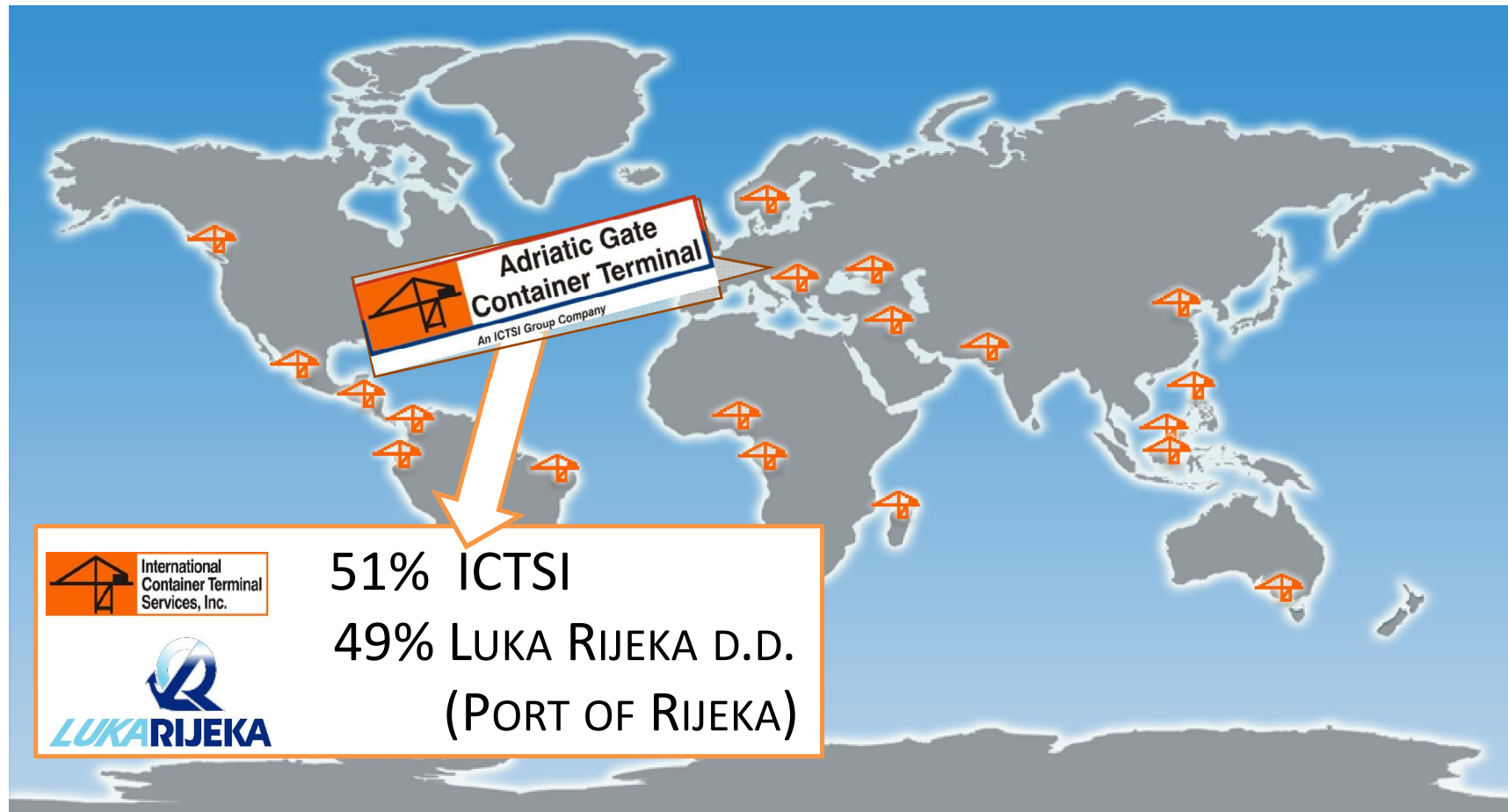
-  Adriatic Gate Container Terminal (AGCT), Rijeka, Croatia
-  Baltic Container Terminal (BCT), Gdynia, Poland
-  Basra Gateway Terminal (BGT), Umm Qasr, Iraq
-  Batumi International Container Terminal LLC (BICTL), Batumi, Georgia



**International
Container Terminal
Services, Inc.**

ICTSI – Global presence

ADRIATIC GATE CONTAINER TERMINAL IS PART OF THE ICTSI GROUP – A DYNAMIC COMPANY WITH A GLOBAL OPERATION PORTFOLIO IN MANAGING CONTAINER TERMINALS



ICTSI IS PRESENT IN 6 CONTINENTS, OPERATING 30 MARINE TERMINALS IN 20 COUNTRIES POSITIONED IN SOME OF THE WORLD'S MOST STRATEGIC TRADE AND TRAVEL ROUTES



**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Development

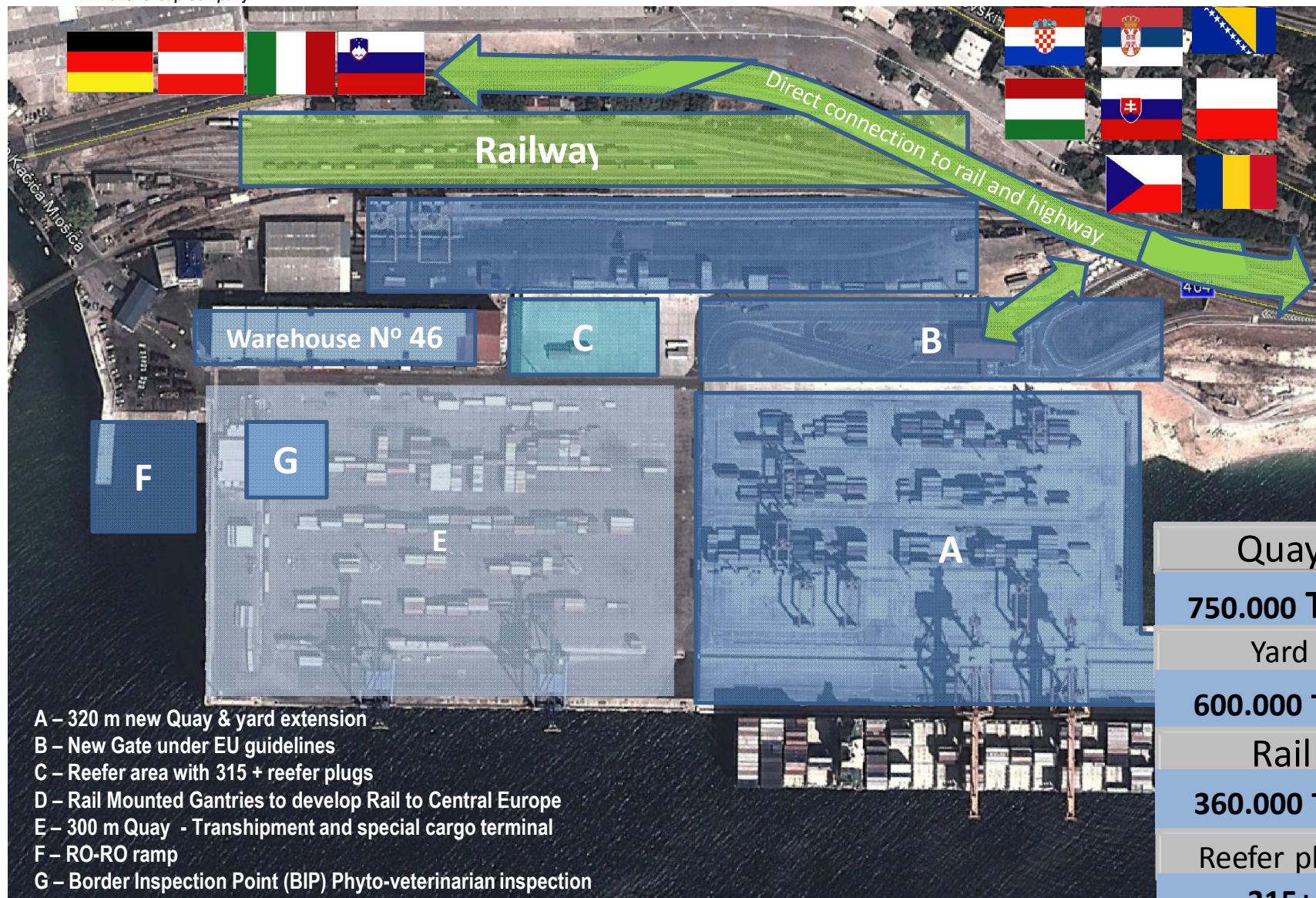
Over 60 million €
already invested in the development



Adriatic Gate Container Terminal

Terminal Layout

An ICTSI Group Company



- A – 320 m new Quay & yard extension
- B – New Gate under EU guidelines
- C – Reefer area with 315 + reefer plugs
- D – Rail Mounted Gantries to develop Rail to Central Europe
- E – 300 m Quay - Transhipment and special cargo terminal
- F – RO-RO ramp
- G – Border Inspection Point (BIP) Phyto-veterinarian inspection

Quay
750.000 TEU
Yard
600.000 TEU
Rail
360.000 TEU
Reefer plugs
315+

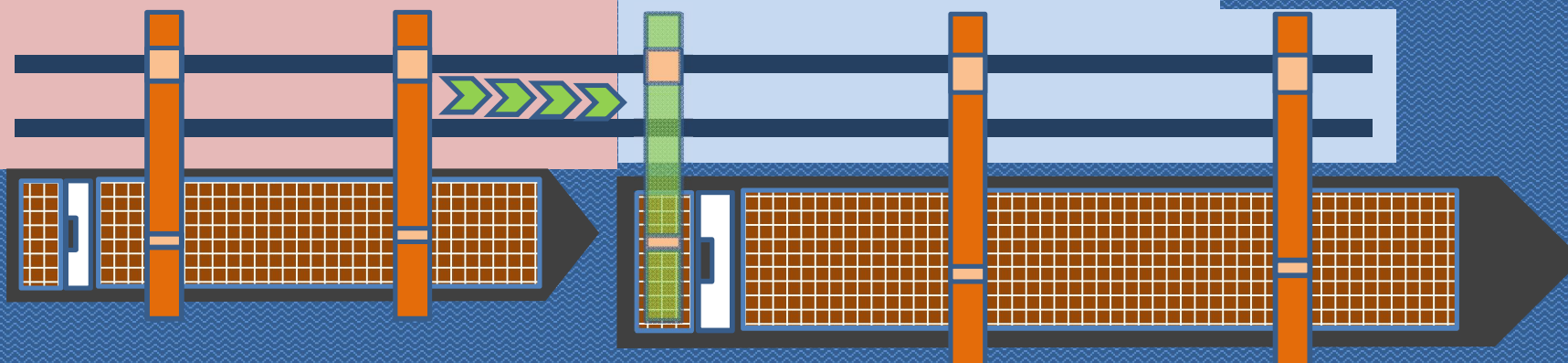


Berth 1

QC 1&2 (panamax)

Berth 2

QC 3&4 (postpanamax)



Outreach: 2 Panamax size QC
(13 rows wide)

Length: 300 m

Depth: 11,7 m

Draft: 10,7 m + tide

Outreach: 2 Post-Panamax size QC
(18 rows wide)

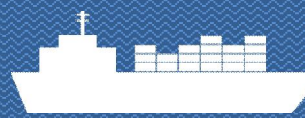
Length: 328 m

Depth: 14,2 m

Draft: 13,5 m + tide



300 m




367 m

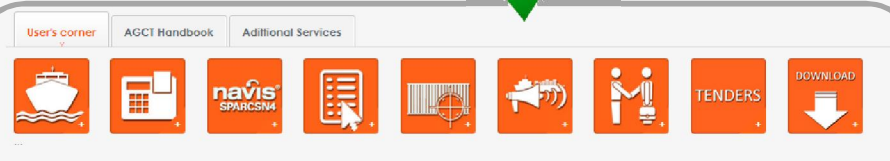


STATE-OF-THE-ART NAVIS SPARCS N4 TERMINAL OPERATING SYSTEM (TOS)

OFFERING EASY LINK TO CUSTOMERS VIA THE WEB - SAVES TIME AND PROBLEMS OF MISCOMMUNICATION THROUGH THE AVAILABILITY OF WEB BASED TOOLS AND INTERFACES SUCH AS WEB BOOKING, ONLINE SERVICE ORDERS AND CONTAINER/VESSEL/TRUCK/RAIL STATUS CHECK



ACCOMMODATES
ADVANCED AUTOMATION –
EXPERT DECKING, VESSEL
STABILITY, AUTO LOADING

AGCT WEB PAGE WITH SPECIAL FOCUS ON
DEVELOPING TOOLS FOR USERS – USER’S CORNER



TRUCK APPOINTMENT SYSTEM



CROA
CUSTOMER

INNOVATIVE 3G MOBILE
COMMUNICATION ON THE
CONTAINER YARD




FULL B2B EDI - ELECTRONIC DATA INTERCHANGE SUPPORT FOR PARTNERS (CODECO, COARRI, COPARN, COPRAR, COREOR ETC.)



**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Additional Terminal Services



OUT OF GAUGE (OOG) & BREAK BULK



CFS & PTI INSPECTIONS ON SITE



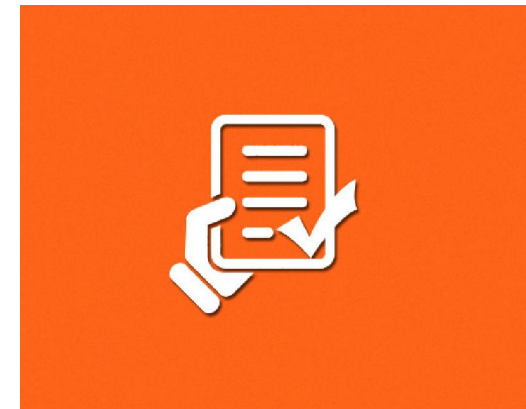
BIP STATION



SMALL CONTAINER REPAIRS
REEFER WASHING



ON SITE CUSTOMS CLEARANCE
CUSTOMS INSPECTIONS:
FULL, PARTIAL, SAMPLING



TRANSPORT CHAIN EXPERTS
TO SUPPORT YOUR BUSINESS



**Adriatic Gate
Container Terminal**

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SOLAS VGM REGULATION





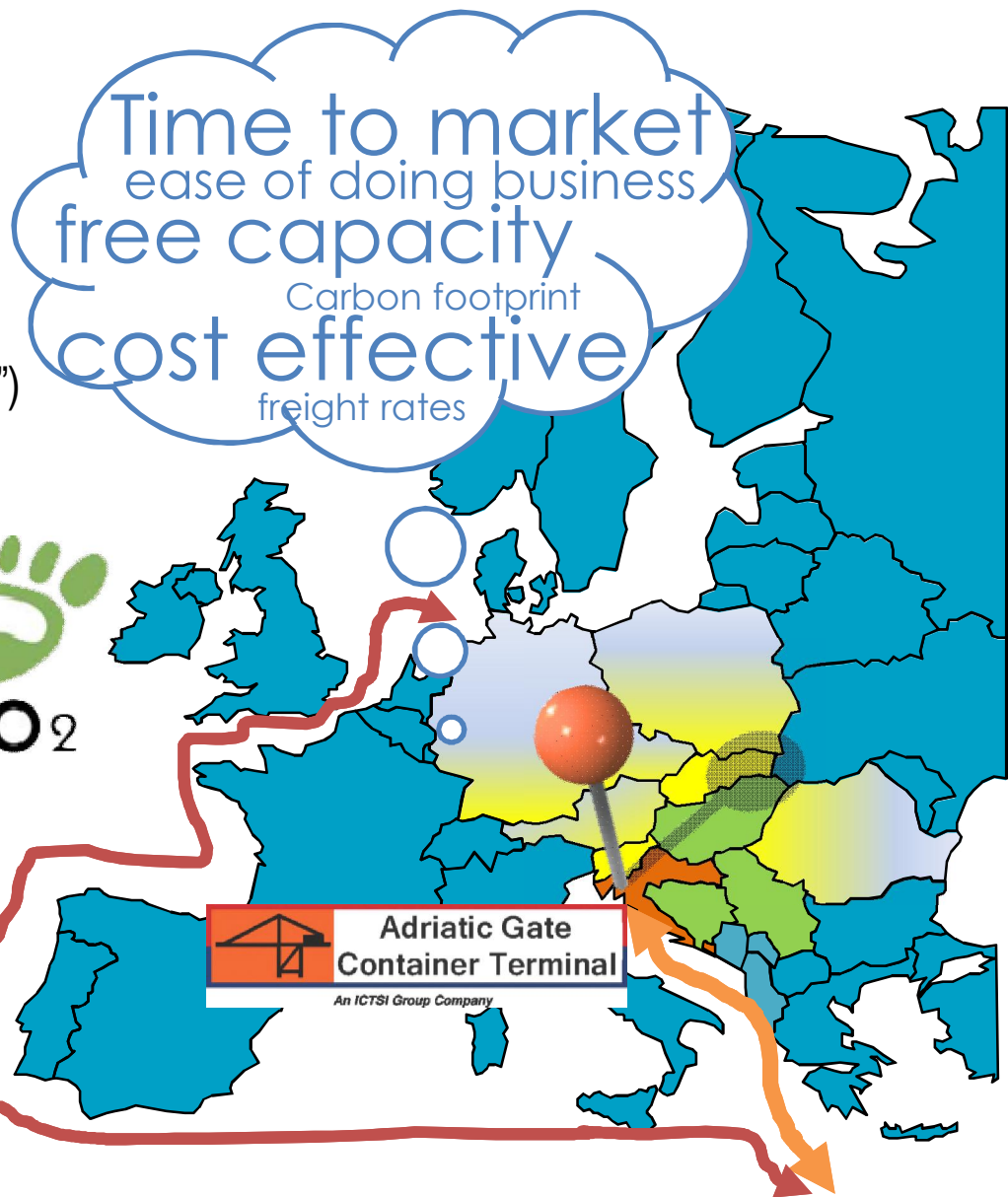
An ICTSI Group Company

- ✦ CCA **2.000 NM** SHORTER MARITIME ROUTE THAN TO THE NORTH EUROPEAN PORTS
- ✦ UP TO **7 DAYS** SHORTER TRANSIT TIME BY SEA THEN TO THE NE PORTS (IF "SLOW STEAMING")

- ✦ SHIPPING **1 CONTAINER** (18 GROSS TON) FROM FAR EAST (SHANGHAI) TO RIJEKA SAVES APPROX.

1.040 KG OF CO2

- ✦ ALTERNATIVE ROUTE TO EUROPE – DUE TO THE **SECA REGULATION** EFFECTIVE ON 1ST JANUARY 2015 IN BALTIC SEA, NORTH SEA AND ENGLISH CHANNEL)

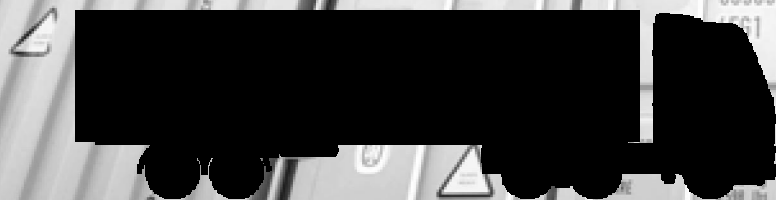
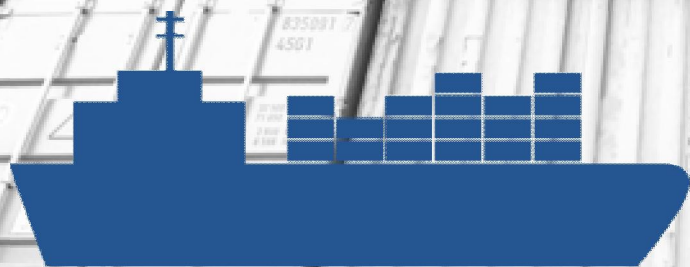




**Adriatic Gate
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An ICTSI Group Company

Connectivity



Rijeka – Multimodal Gateway



**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Connectivity – by Sea

➤ ALL MAJOR SHIPPING LINES & ALLIANCES ARE
PRESENT WITH DIRECT SERVICES AT AGCT

➤ ABLE TO ACCOMMODATE THE LARGEST
CONTAINER VESSELS CURRENTLY PRESENT IN
ADRIATIC



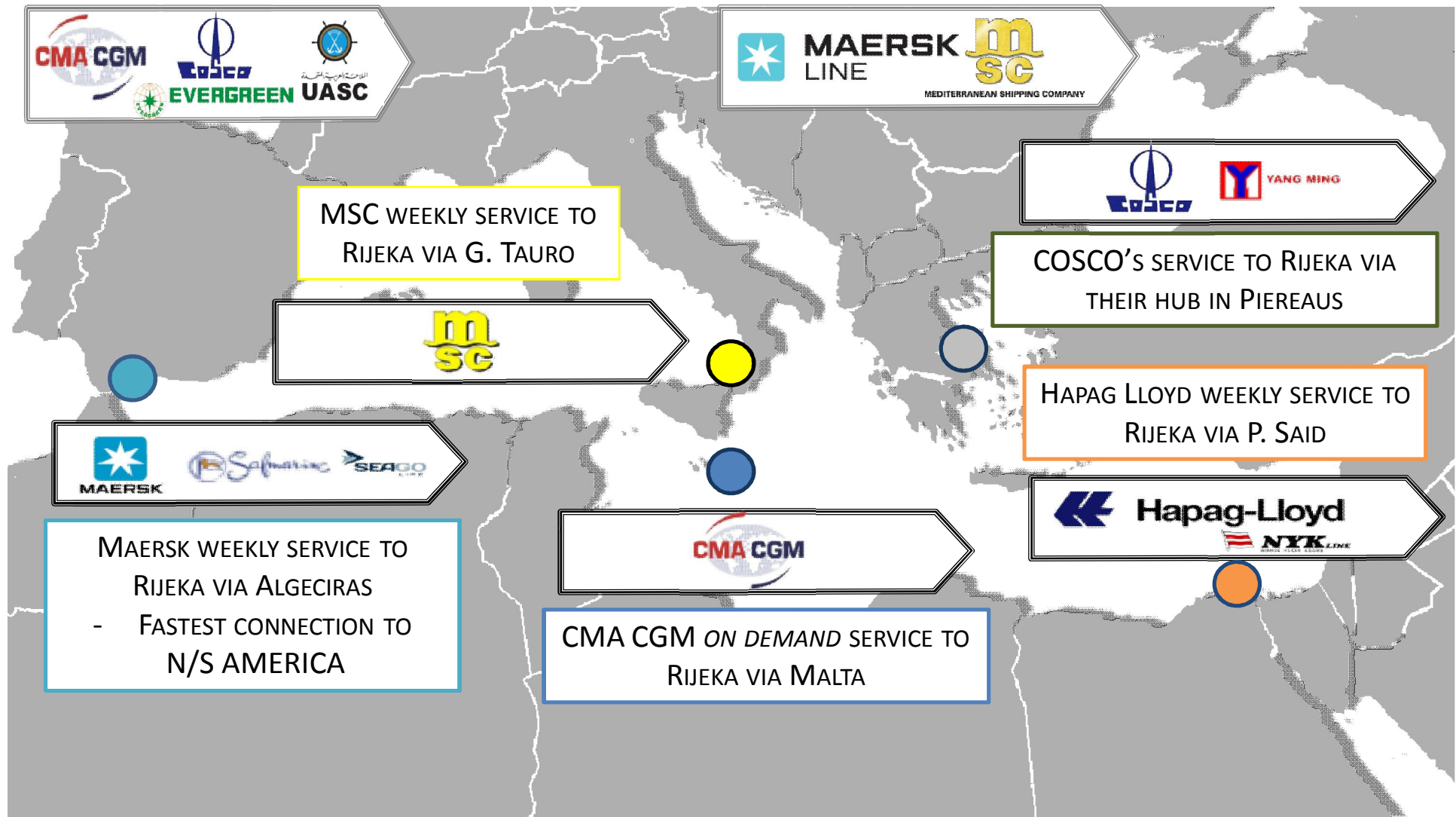


**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Mediterranean Services

DIRECT SERVICES & HUB PORTS





**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Connectivity – by road

➤ DIRECT CONNECTION TO THE HIGHWAY FROM AGCT

➤ AVERAGE TRUCK DWELL TIME FOR AGCT OPERATIONS

- 19 MIN IN IMPORT CYCLE
- 14 MIN IN EXPORT CYCLE

➤ AVERAGE TRUCK DWELL TIME GATE IN – GATE OUT

- 42 MIN IN IMPORT CYCLE
- 37 MIN IN EXPORT CYCLE



	Rijeka	Rotterdam	Antwerp	Hamburg	Bremen
Budapest, Hungary	507	1411	1348	1159	1194
Bratislava, Slovakia	563	1281	1221	961	998
Vienna, Austria	498	1161	1099	963	1001
Belgrade, Serbia	552	1787	1724	1540	1570
Munich, Germany	515	840	777	775	805
Brno, Czech	622	1161	1098	845	875
Prague, Czech	820	913	894	640	670
Timisoara, Romania	783	1696	1633	1449	1479





**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Connectivity – by Rail

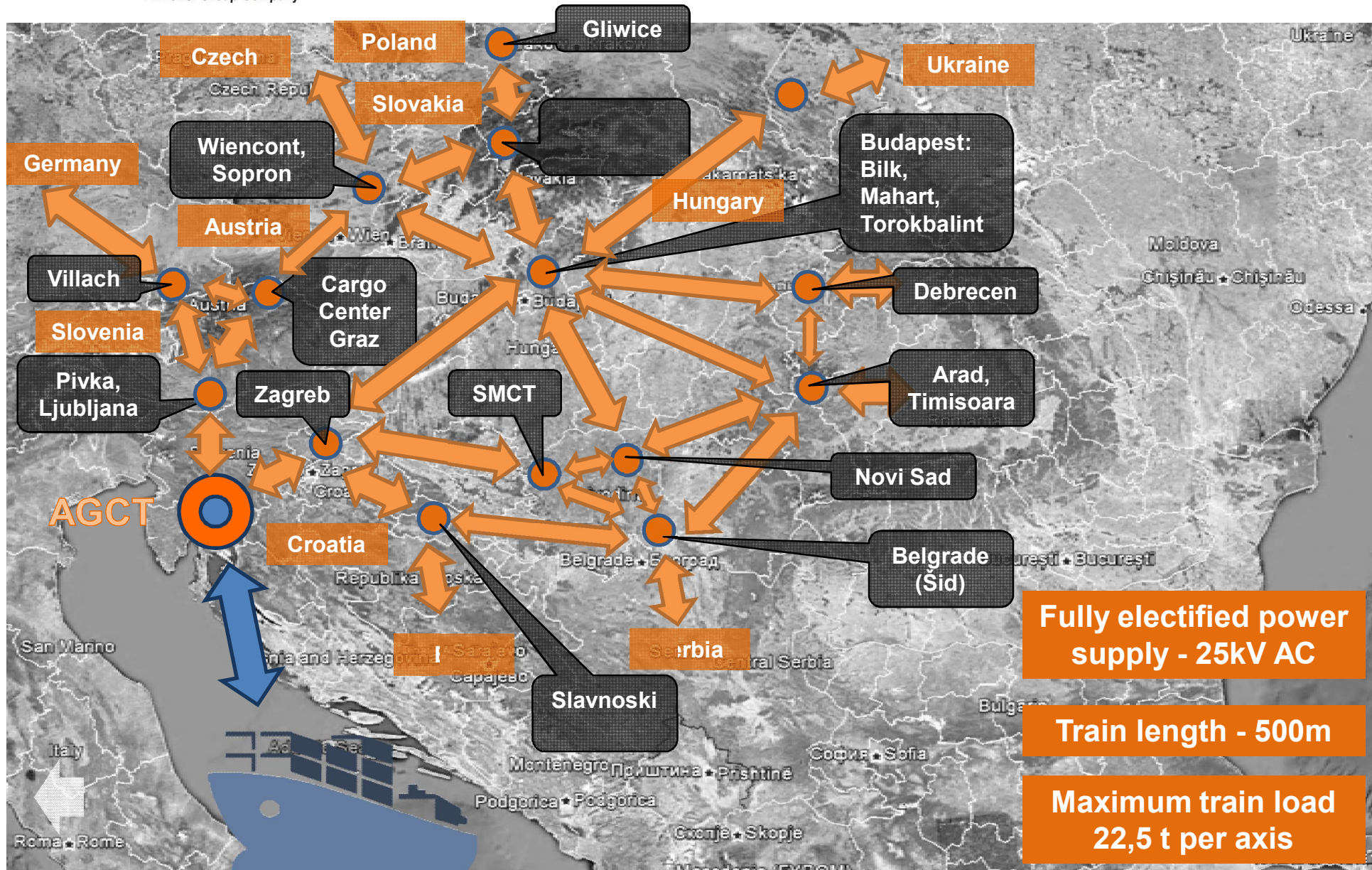
- INFRASTRUCTURE READY TO SUPPORT SIGNIFICANT GROWTH – ONLY 1/3 UTILIZED (3.5 MIL. TONS VS. 9 MIL. TONS CAPACITY)
- RAILWAY MARKET LIBERALIZATION
- NO AGCT RAILWAY INFRASTRUCTURE ACCESS FEE



Adriatic Gate Container Terminal

An ICTSI Group Company

Rail network – Intermodal HUBs



Fully electrified power supply - 25kV AC

Train length - 500m

Maximum train load 22,5 t per axis



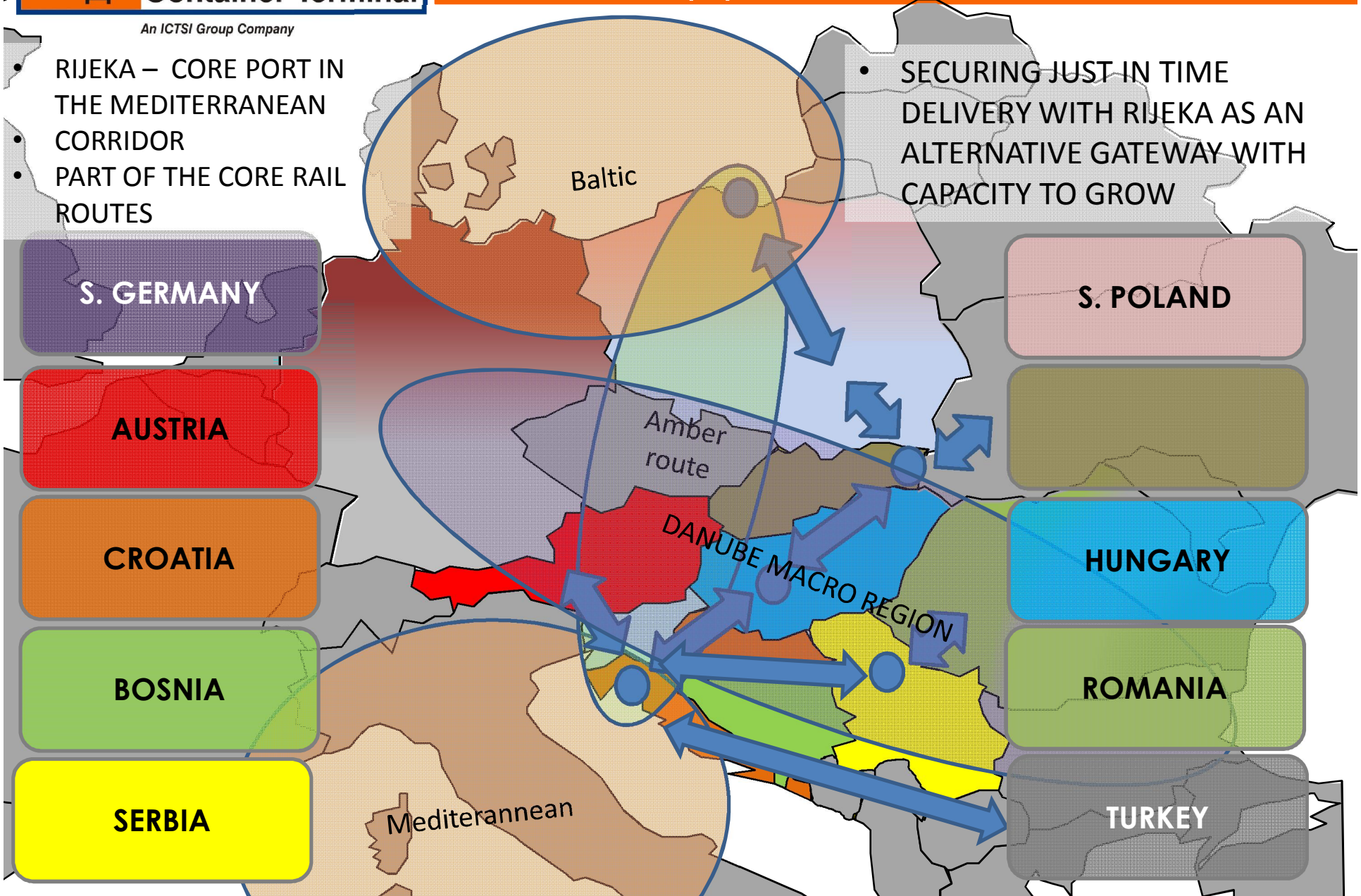
Adriatic Gate Container Terminal

Market Opportunities

An ICTSI Group Company

- RIJEKA – CORE PORT IN THE MEDITERRANEAN CORRIDOR
- PART OF THE CORE RAIL ROUTES

- SECURING JUST IN TIME DELIVERY WITH RIJEKA AS AN ALTERNATIVE GATEWAY WITH CAPACITY TO GROW



S. GERMANY

AUSTRIA

CROATIA

BOSNIA

SERBIA

S. POLAND

HUNGARY

ROMANIA

TURKEY

Baltic

Amber route

DANUBE MACRO REGION

Mediterranean



**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Railway Services

AGIT

- SERBIA - WITH CROATIAN RAILWAYS & SERBIAN RAILWAYS

cargo.ri@agit.hr

CROKOMBI

- OPERATED BY CROATIAN RAILWAYS/RCH/SERBIAN RAILWAYS
- SERBIA (NOVI SAD)
- HUNGARY (BILK) – WITH RAIL CARGO OPERATOR
- RIJEKA-BUDAPEST AND ALL HUPAC NETWORK
- SLOVAKIA (DUNAJSKA STREDA) - WITH METRANS

rijeka@crokombi.hr

ADRIA RAIL

- OPERATED BY TRAIN HUNGARY
- OFFERING BLOCK TRAINS FOR SERBIA TO THE MARKET

vrankic@eurorail.hr

OTHER OPERATORS WITH LICENCE TO OPERATE IN CROATIA

- RAIL CARGO AUSTRIA / RCC STARTING UP REGULAR SERVICE TO WILLACH
- **OTHER OPERATORS INTERESTED TO START THEIR OWN OPERATIONS:**
- RTS, METRANS, ADRIAKOMBI, SLOVENIAN RAILWAYS ...



**Adriatic Gate
Container Terminal**

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AGCT Intermodal yard

*upgrade Intermodal yard
in progress*

CAPACITY

Current

73 000 TEU

Upgraded

360 000 TEU

29%

of troughput

37%

capacity used

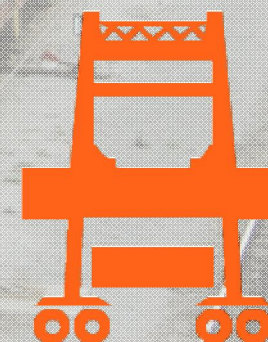


60%

of troughput

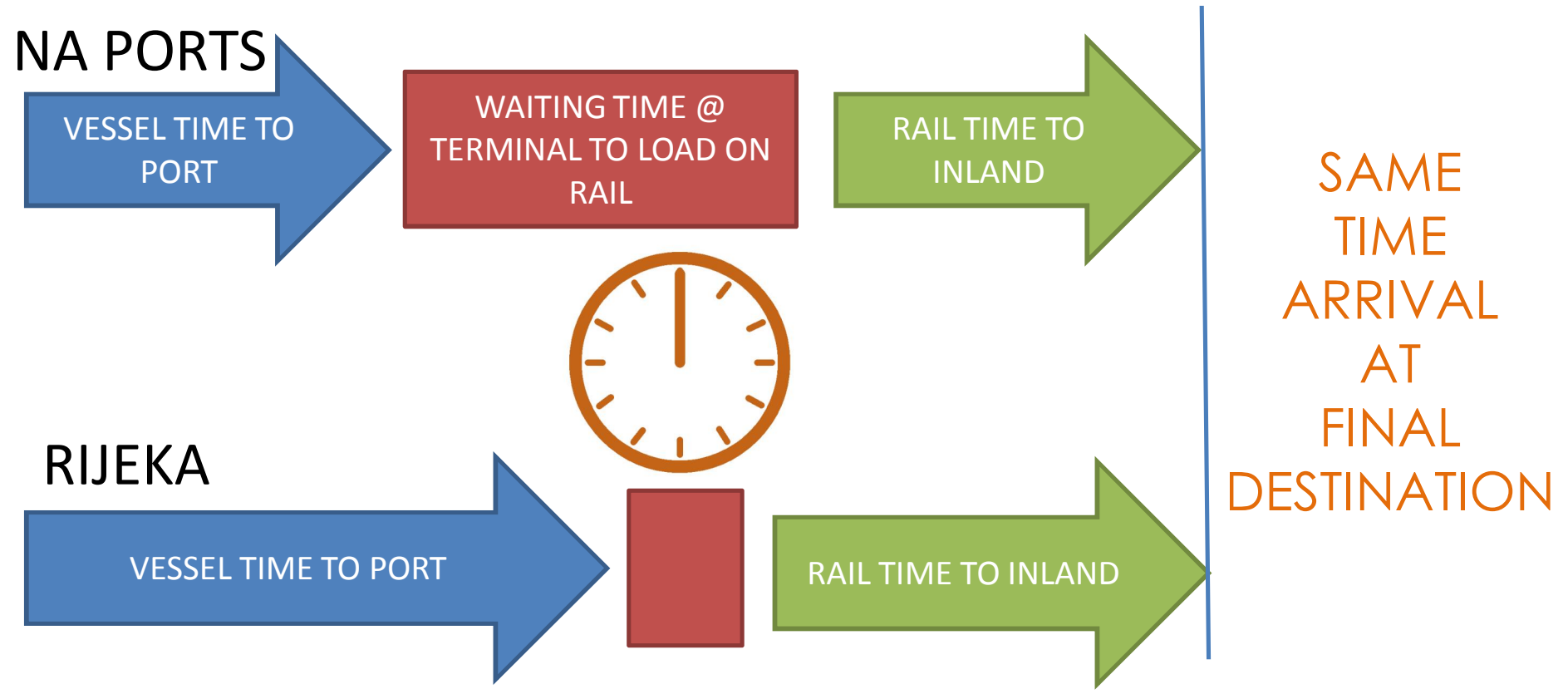
Free

capacity on
Railway & Route





ON IMMEDIATE DELIVERY OF IMPORT CONTAINER TO RAIL!





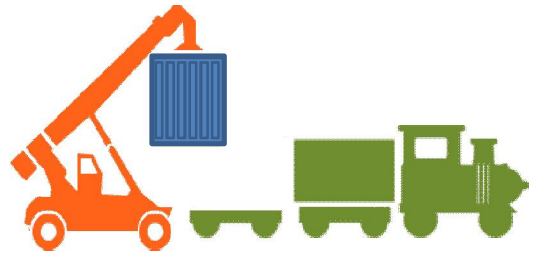
**Adriatic Gate
Container Terminal**

An ICTSI Group Company

AGCT – Central European destination



FRIDAY
container discharged



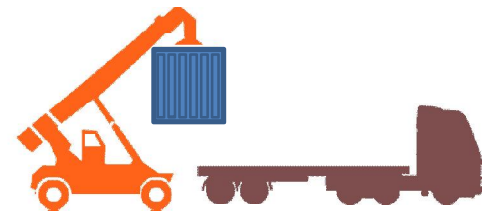
SATURDAY
AGCT loads container to rail



SUNDAY
Block train arrives to CE



**TOTAL LAND
CYCLE from
2 DAYS**



FRIDAY
AGCT loads container to truck



SATURDAY
Truck arrives to CE



Adriatic Gate Container Terminal

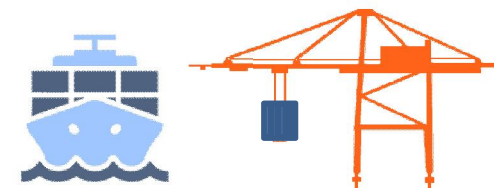
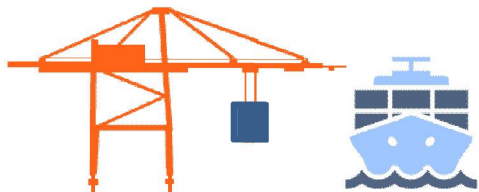
An ICTSI Group Company

Far East - AGCT – any Central European destination

Far East Port
(Singapore)

SEA VOYAGE

RIJEKA



DAY 1
container loaded in the port



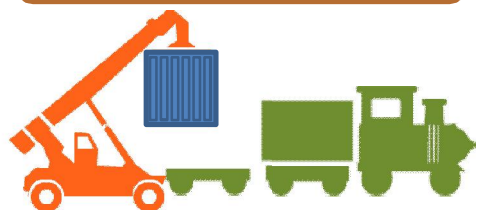
19/22 DAYS
sea voyage



FRIDAY
Container discharged in Rijeka,
Croatia

RIJEKA

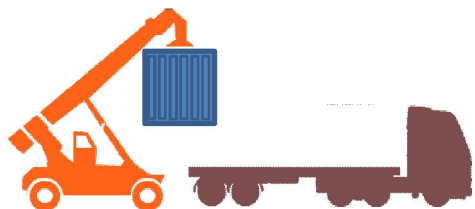
any CE destination



TOTAL CYCLE FROM

4 days travel time s/s
30 hrs travel time block train

20 DAYS



12 hrs travel time

SATURDAY
Container loaded to either rail/truck

SUNDAY/MONDAY
Container arrives to final destination



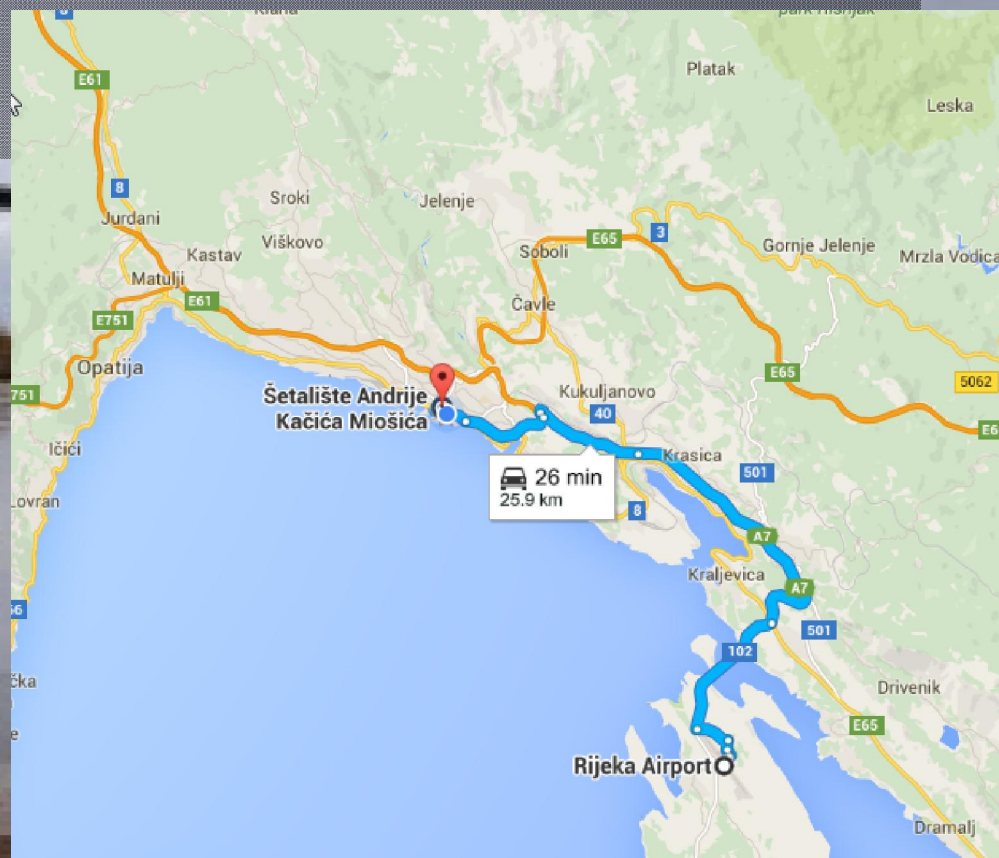
**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Connectivity – by Air

RIJEKA AIRPORT IS

- 25 KM AWAY FROM AGCT
- 23 MINUTES DRIVE





**Adriatic Gate
Container Terminal**

An ICTSI Group Company

HSSE

Integrated Health, Safety, Security, Environmental Department

MISSION ZERO

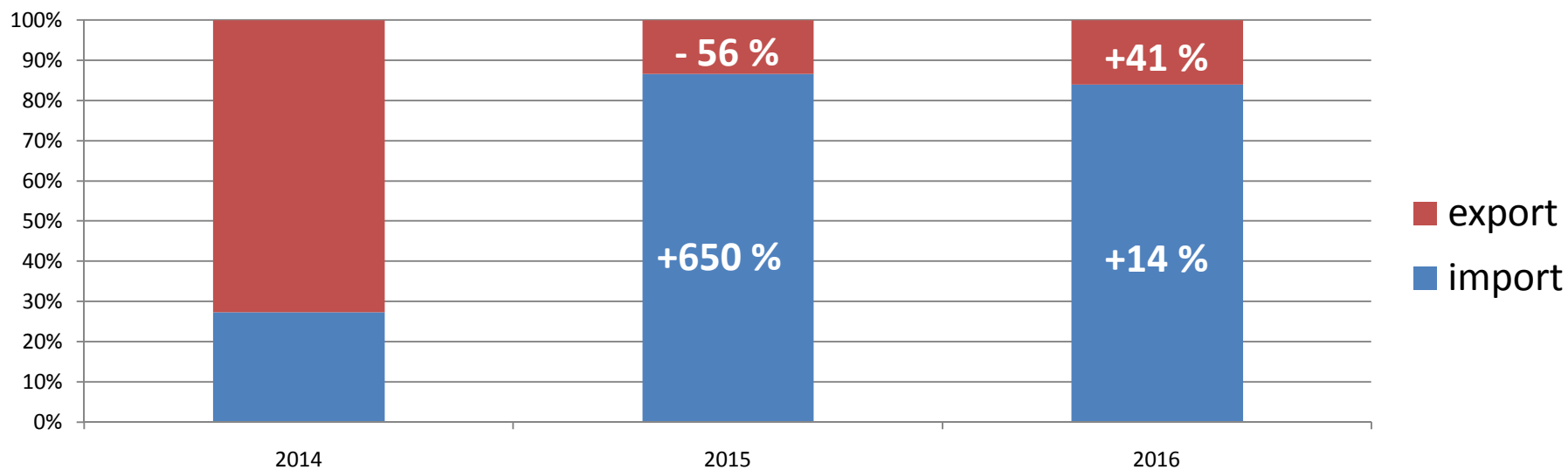
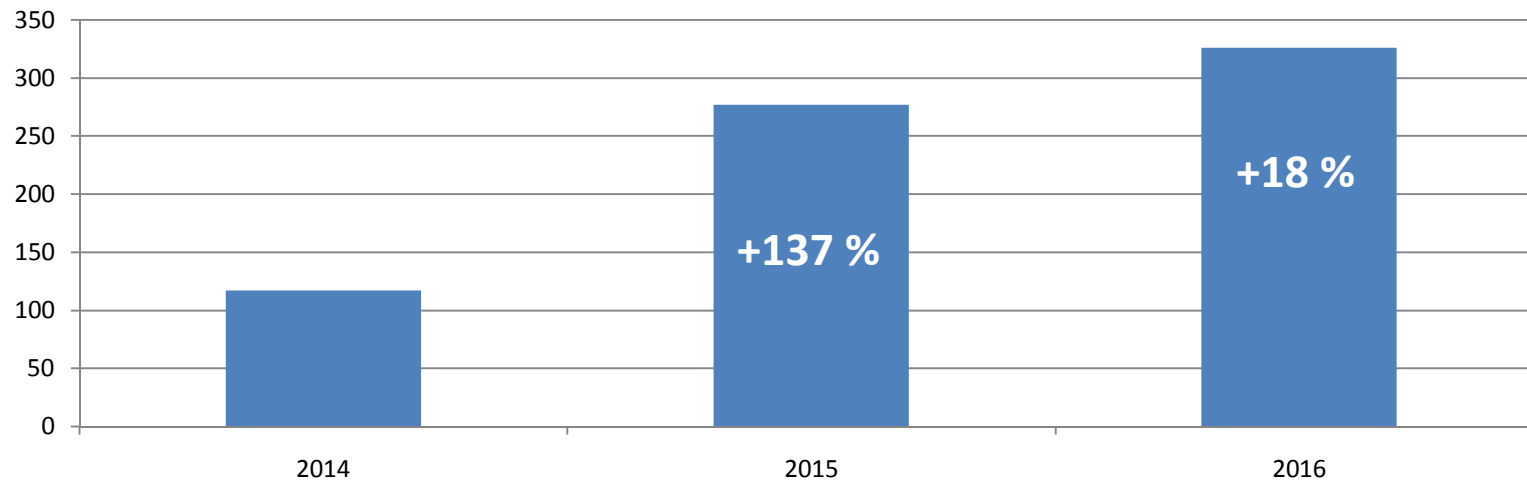


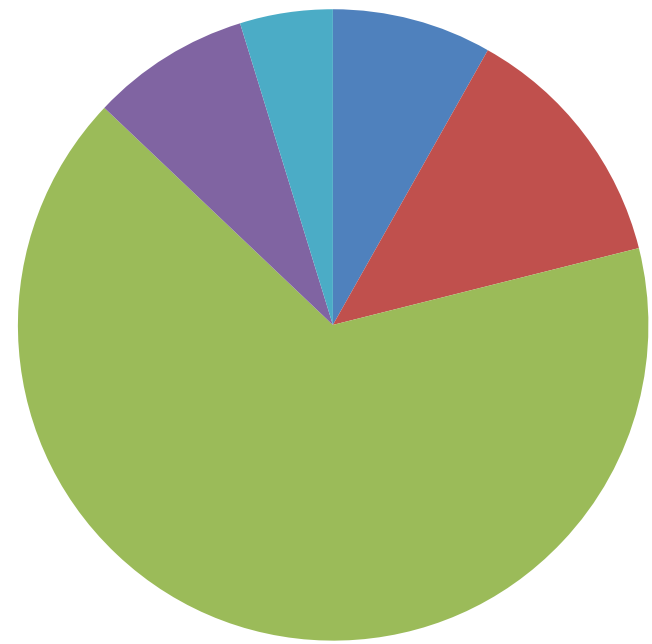
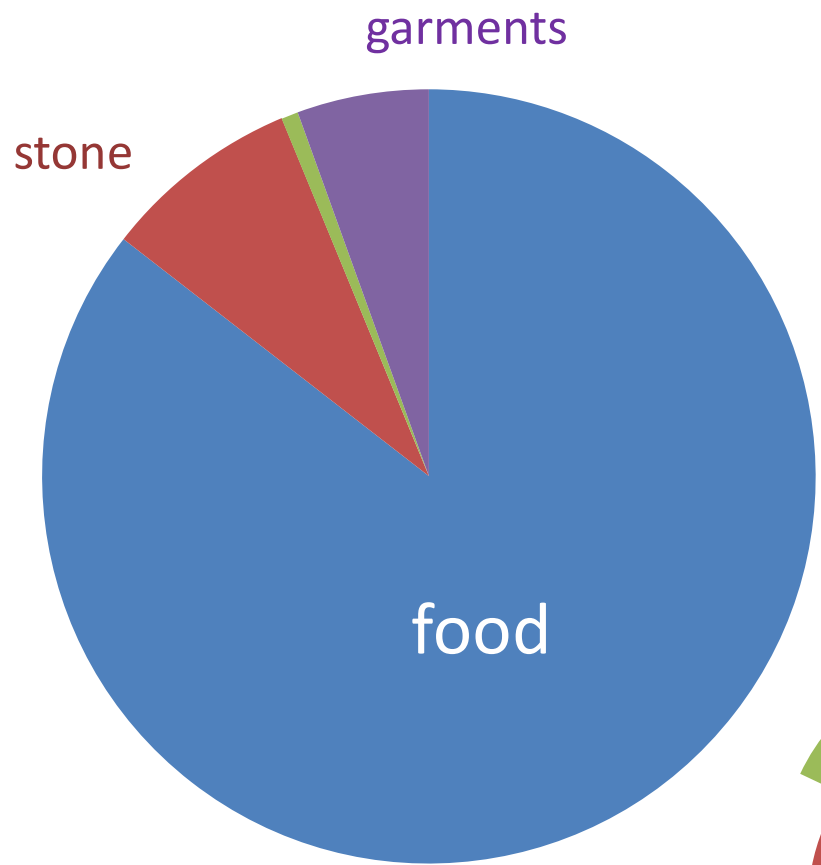
Commitment to:
ZERO ACCIDENTS
ZERO INCIDENTS
**ZERO ENVIROMENTAL
IMPACTS**

- **24/7 SURVEILLANCE** (via Cameras, Fire Detection System, Red Phone, HSSE personnel on site...)
- Full Focus on HSSE Culture
- Implementation of high standard HSSE Rules

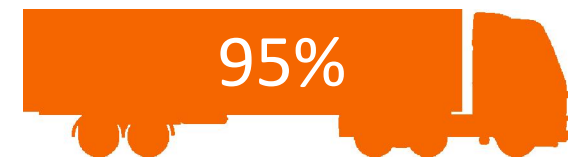
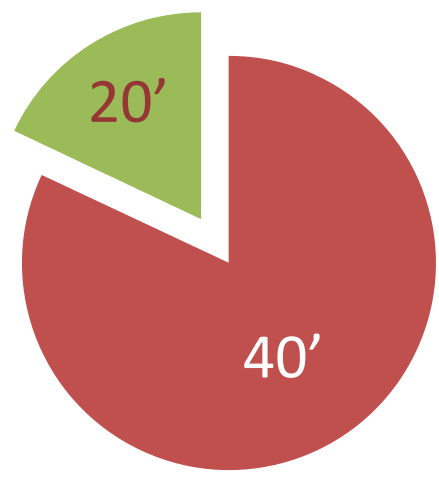


Slovakia Throughput Full Containers - TEU





- Indonesia
- Turkey
- China
- Egypt
- Phillipines

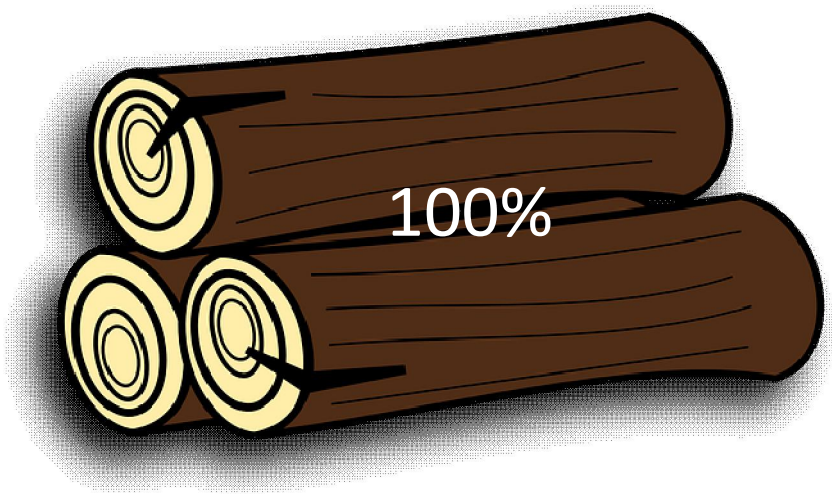




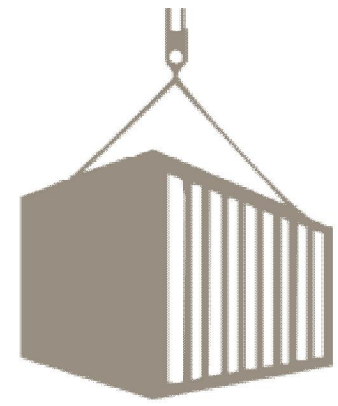
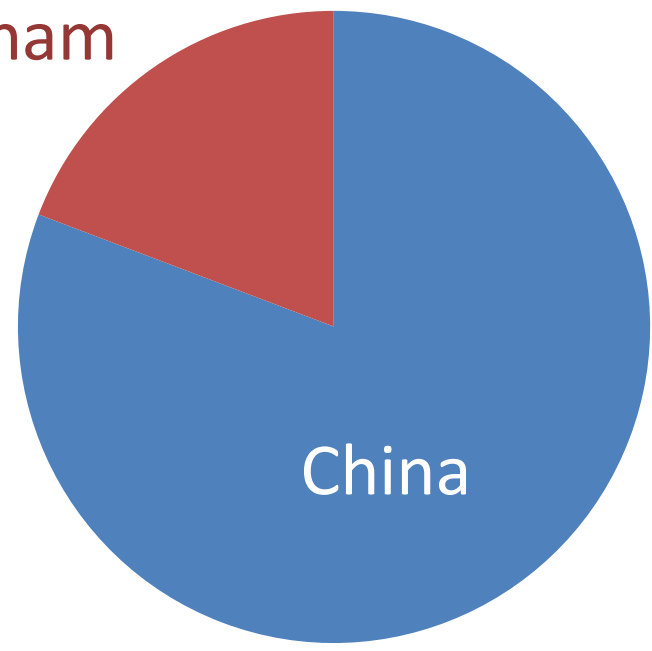
**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Exports 2016 (ytd October)



Vietnam



100%
40' CONTAINERS





**Adriatic Gate
Container Terminal**

An ICTSI Group Company

AGCT supporting the business

- BENEFIT FROM LARGER VESSELS
- BLOCK TRAINS TO CE & SEE DESTINATIONS
- SUPPORT FOR SPECIAL PROJECTS
- UNDERSTANDING THE IMPORTANCE OF
JUST IN TIME DELIVERY
- CFS SERVICES
- CUSTOM CLEARANCE ON SITE
- „PROCEDURE 42” BENEFITS
- ROOM TO GROW



**Adriatic Gate
Container Terminal**

An ICTSI Group Company

Just remember...



**Flexible marine
working time
365 days a year**



**fully committed to Precise and
Perfect Transport Chain**



**The most cost effective port
in the Adriatic**



**A port making serious
investments in the
Region, with on site
Management
experience to
support our
clients
requirements**



**a Flexible Port
with Customer
Focus mind set
and eager for
growth**

SIMPLIFIED EXPERIENCE

A photograph of two workers in high-visibility orange and yellow vests and white hard hats standing on a pier. They are looking out at a large cargo ship at sea. The scene is set during sunset or sunrise, with a warm, golden glow over the water and sky. In the background, there are industrial structures and a city skyline. The text "Thank you!" is written in a white, cursive font in the upper right corner.

Thank you!

commercial@ictsi.hr